MOUNTAIN TRAILS COMMUNITY ASSOCIATION HOA

% Kinney Management Services 6303 S Rural Road Tempe, AZ 85283

OPEN SESSION MEETING SEPTEMBER 18, 2024

CALL TO ORDER:

ATTENDANCE:

MINUTES:

Review and Approval of August Meeting Minutes (attached)

FINANCIALS:

August 2024 (attached)

OLD BUSINESS:

Oversii – Variance Request discussion; Patrol cycle revision to 365 days (discussion)

NEW BUSINESS:

Signs – Political, etc. (CC&R policy attached) Leisure Creations – Pool furniture proposal (attached) HOA Playground – Till and sift proposal (attached) Agave – Overseed proposal (revised attached)

HOMEOWNERS SESSION: (2 MINUTES PER OWNER)

ADJOURNMENT:

MOUNTAIN TRAILS COMMUNITY ASSOCIATION HOA

% Kinney Management Services 6303 S Rural Road Tempe, AZ 85283

OPEN SESSION MINUTES AUGUST 21, 2024

CALL TO ORDER: 7:04pm

ATTENDANCE: Robert Anderson, Kevin Busdeker, Kristen Mattes for the HOA. Valerie Flower is unable to attend and Rosemary Cardenas resigned her position on the Board prior to the meeting. Jayna Van Den Einde attending for Kinney Management Services and 7 homeowners attending the meeting.

MINUTES:

The July Meeting Minutes were provided. Jayna asked if there were any questions, changes and there were none. Kristen made a motion to approve the minutes, Kevin seconded and all say "I".

FINANCIALS:

The July 2024 financial report was discussed. Jayna stated that the financial report was unremarkable as very few variances as they relate to the budget. Monthly assessments were ahead of budget by \$830. There was \$1,290 in delinquencies collected and \$165 for remotes and keys. \$7,000 was allocated to Reserves. As for the expense side, no variances to budget. Overall, net income positive to budget \$5,260. Bids are coming in for the 2025 Budget and Jayna is hoping that the bids will be available to review in next meeting.

OLD BUSINESS:

There were no open items carried over from the prior month.

NEW BUSINESS:

• Agave – The proposal for Fall Overseed was reviewed. Jayna reminded the members and homeowners that the overseed was deferred for 2024 in hopes of improving the condition of the turf, save on water, etc. Robert suggested that we overseed the areas near the playgrounds and let the other areas go dormant. Kevin asked as to why we would defer the overseed. Jayna mentioned the primary reason City municipalities are recommending a deferral is for conservation and maintenance. Robert also stated that the spurge and other unwanted weeds die out. Diana agreed that overseeding the areas for the homeowners to use (playground/washes) was a good idea. Jayna will ask for a revised bid from Agave. Kevin responded that the reduction in the overseeded area will aid in water savings. Jayna also replied that the Weather Matic cloud-based irrigation system that was approved will also aid in savings on water for the HOA. Kevin wanted the costs communicated to the

members. She stated that there is no cost for the equipment and the air cards that are used to manage the system will be provided by Agave at no cost for 3 years. Each card normally has a cost of \$35 per month. By Agave covering that cost for the 3 years, that alone is a savings of \$6,300. And all of the parts carry a lifetime warranty. Diana asked if the agenda could be posted in the chat box and Kristen did that.

- Signature Gates provided a proposal based on the 3rd Quarter Inspection. Two batteries need to be replaced and a relay for the Tomar head (1st responder access). Kevin stated that we had recently replaced the Tomar heads. Jayna did confirm that but this was for the relay that needed to be replaced. Jayna communicated that gates and their repairs are an ongoing expense. Jayna asked for a motion. Kevin motioned to accept the proposal from Signature Gates of \$1,275. Kristen seconded and all say "I".
- NaturZone provided communication regarding the gopher infestation at the community. They recommend servicing of these areas for \$150 per hour for an approximate 10 hours. This would include gassing the tunnels and trapping. Robert stated that some of this may be a shared problem with the adjacent HOA. Robert wants a report, photos, details of what is being done. The Board asked if the proposal was for the entire HOA. Jayna will confirm with NaturZone. Robert made a motion to approve the additional work, Kevin seconded and all say "I".
- Oversii discussion regarding Variance Request submissions and Parking Policy Rules. Robert discussed the hiring of Oversii to aid in facilitating the CC&R's as it relates to parking. The initial timeline for a parking cycle was 30 days. We have extended that so that the window is longer to capture repeat offenders. The third violation will trigger a tow at the homeowner's expense. Robert communicated that this isn't a change in policy, it's an enhancement for Oversii to aid with compliance. Jayna asked if any homeowner's had questions about Oversii. A homeowner stated they received a violation for a trailer parked on the street and they stated that it was never on the street or wasn't parked for the time on the violation notice. Kristen commented that Oversii comes at random dates and times throughout the month. Jayna stated that she didn't know if it was Oversii or a Board member or herself who witnessed the trailer. She asked the homeowner to re-send the email and she would send the information that was received. He stated it would be approximately a week as they are out of town. Robert communicated the CC&R's that trailers are not permitted. The homeowner asked for the CC&R's as well. Another homeowner asked about parking over the sidewalk. Jayna communicated that parking over the sidewalk is a violation not only of the HOA, but of federal ADA regulations. The sidewalks must remain clear for those with walker, wheelchair or pedestrian to be able to travel the sidewalk. One homeowner asked if these are being violated. Jayna asked that those photos of violators be sent to her with the homeowner address. She reviewed the Violations process and escalation of fines for repeat offenses. Robert wanted the homeowners to know that these issues are being reported and addressed. Violations are reviewed and addressed in Closed Session Meetings.
- Jayna asked if there were any other topics to discuss in New Business before we move into the Homeowner's Session. There was no discussion.

HOMEOWNERS SESSION: (2 MINUTES PER OWNER)

Kristen asked as a homeowner about the tree in the front yard of the neighbor's house. She stated that we had helped with the matter in 2023, and it's needing to be addressed again. Jayna stated that the notice had been sent and she would follow up.

Another homeowner inquired about a pergola and the process. Jayna asked if they had been on the HOA's website, as the Design Review Guidelines and Architectural Request Form are on the website. Kristen mentioned the ARC form needed to be updated. The Committee has 45 days to review, ask questions, deny or approve the Request. Robert wanted the members to know that they are working at reducing the turnaround time on the approvals for Design Review.

Another homeowner stated that they participated in an SRP seminar for tree plantings. They are 5-gallon trees, but she asked about the size or the species. Robert communicated that a submission has to be given for Design Review as the tree would be planted in the front yard.

A homeowner asked about the Board and for introductions. Jayna replied with the results of the Annual Meeting elections/appointments/nominations. No other homeowners had discussion topics. Jayna thanked everyone for attending. That the Board appreciates their attendance, questions and participation. She reminded everyone that the Open Sessions now begin at 7:00pm.

ADJOURNMENT: 8:08pm

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MOUNTAIN TRAILS COMMUNITY Income Statement Aug 31, 2024

Account Number

DESCRIPTION	ACTUAL	CURRENT BUDGET	DATE VARIANCE	Y E A R ACTUAL	TO BUDGET	DATE VARIANCE
INCOME						
OPERATING INCOME						
RESIDENTIAL ASSESSMENTS	31,192.83	27,370.00	3,822.83	214,456.33	218,960.00	4,503.67-
DELINQUENT INCOME	2,250.94	1,350.00	900.94	12,932.44	10,800.00	2,132.44
FOB/GATE/KEY INC	135.00	.00	135.00	935.00	200.00	735.00
FINES/VIO/LT FEES	350.00	.00	350.00	475.00	.00	475.00
WORKING CAPITAL/ESCROW	.00	.00	0.00	680.00	.00	680.00
RESERVE CONTRIBUTION/ESCR	.00	.00	0.00	680.00	.00	680.00
TOTAL OPERATING INCOME	33,928.77	28,720.00	5,208.77	230,158.77	229,960.00	198.77
RESERVE ALLOCATION	7,000.00	7,000.00	0.00	56,000.00	56,000.00	0.00
WORKING CAPITAL TRANSFER	.00	.00	0.00	680.00	.00	680.00-
RESERVE CONTRIBUTION	.00	.00	0.00	680.00	.00	680.00-
				-		
TOTAL INCOME	26,928.77	21,720.00	5,208.77	172,798.77	173,960.00	1,161.23-
EXPENSES						
OPERATING EXPENSES						
MAINTENANCE & REPAIR						
LANDSCAPING CONTRACT	5,393.02	5,393.00	0.02-	43,144.16	43,144.00	0.16-
PEST CONTROL	325.00	200.00	125.00-	2,150.00	1,600.00	550.00-
ELECTRICAL LIGHTING REPAIRS	.00	100.00	100.00	.00	300.00	300.00
PLAYGROUND MAINT/INSPECT	.00	250.00	250.00	440.00	750.00	310.00
PARKING SERVICE CONTRACT	480.00	480.00	0.00	3,840.00	3,840.00	0.00
POOL CONTRACT	874.90	860.00	14.90-	5,989.80	5,960.00	29.80-
POOL & SPA SUPPLIES	916.29	600.00	316.29-	4,082.64	4,000.00	82.64-
POOL & SPA REPAIRS	59.00	.00	59.00-	1,047.45	3,000.00	1,952.55
GATE CONTRACT	.00	.00	0.00	1,245.00	1,500.00	255.00
GATE MAINTENANCE, LABOR	.00	750.00	750.00	5,204.47	6,000.00	795.53
IRRIGATION REPAIRS	631.30	600.00	31.30-	6,085.80	4,800.00	1,285.80-
TREE TRIMMING	23,170.00	.00	23,170.00-	23,170.00	10,000.00	13,170.00-
GENERAL MAINTENANCE	110.00	250.00	140.00	1,774.59	750.00	1,024.59-
GENERAL MAINTENANCE	110.00	230.00	140.00	1,774.33	730.00	1,024.59-
TOTAL MAINT. & REPAIR	31,959.51	9,483.00	22,476.51-	98,173.91	85,644.00	12,529.91-
PARTS & SUPPLIES						
GATE/KEYS	.00	.00	0.00	2,102.31	900.00	1,202.31-
TOTAL PARTS & SUPPLIES	.00	.00	0.00	2,102.31	900.00	1,202.31-
UTILITIES						
ELECTRIC	3,172.35	3,000.00	172.35-	23,935.33	24,000.00	64.67
GATE TELEPHONE	276.17	275.00	1.17-	2,144.24	2,200.00	55.76
GAS	63.70	65.00	1.30	535.30	520.00	15.30-

MOUNTAIN TRAILS COMMUNITY Income Statement Aug 31, 2024

Account Number

DESCRIPTION		CURRENT	DATE	YEAR	YEAR TO	
	ACTUAL	BUDGET	VARIANÇE	ACTUAL	BUDGET	VARIANCE
WATER/SEWER	6,565.75	8,000.00	1,434.25	24,205.23	26,750.00	2,544.77
TOTAL UTILITIES	10,077.97	11,340.00	1,262.03	50,820.10	53,470.00	2,649.90
ADMINISTRATIVE						
LEGAL	1,138.50	725.00	413.50-	5,766.96	2,175.00	3,591.96-
COLLECTIONS & LEGAL	377.20	500.00	122.80	3,199.20	4,000.00	800.80
BANK ÇHARGES	.00.	25.00	25.00	50.00	75.00	25.00
AUDIT & TAX PREP	.00	.00.	0.00	975.00	925.00	50.00-
INSURANCE	.00	.00	0.00	5,379.00	5,250.00	129.00-
MEETINGS & COMMUNITY	.00	.00	0.00	.00	500.00	500.00
MANAGEMENT FEES	1,400.00	1,400.00	0.00	11,200.00	11,200.00	0.00
COPIES/POSTAGE/SUPPLIES	74.96	50.00	24.96-	1,809.96	1,150.00	659.96-
RECORD STORAGE	4.00	10.00	6.00	35.50	80.00	44.50
STATEMENTS	218.67	165.00	53.67-	1,681.37	1,320.00	361.37-
PERMITS/LICENSES	.00	.00	0.00	270.00	270.00	0.00
INCOME TAXES	.00	1,070.00	1,070.00	115.00	2,140.00	2,025.00
WEBSITE	.00	.00	0.00	431.88	300.00	131.88-
MISC ADMIN	.00	.00	0.00	.00	120.00	120.00
1				-		
TOTAL ADMINISTRATIVE	3,213.33	3,945.00	731.67	30,913.87	29,505.00	1,408.87-
TOTAL OPERATING EXPENSE	45,250.81	24,768.00	20,482.81-	182,010.19	169,519.00	12,491.19-
NET OPER PROFITI/LOSS	18,322.04-	3,048.00-	15,274.04-	9,211.42	4,441.00	13,652.42-
					-	
RESERVE ALLOCATIONS						
INTEREST INCOME	173.25	.00	173.25	1,348.23	.00	1,348.23
RESERVE INCOME FM OP	7,000.00	7,000.00	0.00	56,000.00	56,000.00	0.00
WORKING CAPITAL	.00	.00	0.00	680.00	.00	680.00
RESERVE CONTRIBUTION	.00	.00	0.00	680.00	.00	680.00
RESERVE EXPENSE	.00.	.00.	0.00	36,300.05	.00	36,300.05-
TOTAL RESERVE & EXPENSE	7,173.25	7,000.00	173.25	22,408.18	56,000.00	33,591.82-
NET PROFIT / (LOSS)	11,148.79-	3,952.00	15,100.79-	13,196.76	60,441.00	47,244.24-

MOUNTAIN TRAILS COMMUNITY Balance Sheet Aug 31, 2024 AUG 1, 2024 - AUG 31, 2024

ASSETS

159,063.92
286,065.77
152,099.71
2,530.00
599,759.40
599,759.40

LIABILITIES & CAPITAL

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TOTAL LIABILITIES & CAPITAL	599,759.40
TOTAL CAPITAL	599,759.40
PROFIT /(LOSS) FOR PERIOD	13,196.76
RETAINED EARNINGS	597,140.26
PREPAID ASSESSMENTS	(10,577.62)
CAPITAL	

- Y. SIGNS No sign shall be erected within the Community, except those required by law, including posters, circulars and billboards; provided the following types of signs may be erected on a Lot without written consent so long as the permitted signs are professionally painted, lettered and constructed:
 - 1. Signs required by legal proceedings.
 - Two (2) residential identification sign, identifying a Lot or Dwelling Unit by number, address or occupant in a style designated by the Design Review Committee, not to exceed seventy-two (72) square inches in size will be permitted.
 - 3. No more than one (1) industry standard size "For Sale" or "For Rent" or "Open House" sign with maximum size to be eighteen (18) inches x twenty-four (24) inches to be placed on any individual Lot within the Community. Such sign shall be located wholly within the Lot being advertised "For Sale" or "For Rent".
 - 4. One single-sided security/alarm sign may be placed in the front yard where it is visible to persons approaching the Dwelling Unit. The signs shall not exceed a face area of seventytow (72) inches in size.
 - 5. Per Arizona Statute, political signs may not be in place more than seventy one (71) days before an election and must be removed within three (3) days after the election to which the sign pertains; signs may not exceed an aggregate of nine (9) square feet.

leisurecreations

Phone: 866.765.6726 **POB 88**

tacamp@lcfurn.com

Jayna Van Den Einde

Quote Number Russellville, AL 35653 Fax: 267.295.6150

Prepared By Tammy Camp Email

Created Date

Email

Ship To Name

8/30/2024

00090846

Mountain Trails

jayna@kinneymanagement.com

(480) 508-4017 Phone

Mountain Trails HOA c/o Kinney Management Bill To 6303 S. Rural Road 7905 S. 24th Place Ship To

Suite 3 Phoenix, AZ 85042

> Tempe, AZ 85283 Ship via LTL

Management Company

Contact Name

Bill To Name

Kinney Management

ProductImage	Product	Product description	Customization Summary	Quantity	Sales Price	Total Price
	3958S	Urban Pointe Chaise Lounge	Finish: NONE FABRIC SLING: NONE	18.00	\$368.90	\$6,640.20
	3903S	Urban Loft Sling Dining Chair	Finish: NONE FABRIC SLING: NONE	8.00	\$209.10	\$1,672.80
	18948	Premium Pedestal Base (With Top Option) (28" D Base)	Finish: NONE 48" Table Top Option: Slat	2.00	\$761.34	\$1,522.68
	UMB9	9' Market Umbrella (QS*)	BONNET FABRIC: NONE CANOPY FABRIC: NONE TIE FABRIC: NONE Umbrella Height: STANDARD 9' Umb Frame: Platinum	2.00	\$426.32	\$852.64
	3903S	Urban Loft Sling Dining Chair	Finish: NONE FABRIC SLING: NONE	4.00	\$209.10	\$836.40
			Finish: NONE			

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Approved By: _	
Approval Date:	

Terms and Conditions

- *All furniture remains the property of Leisure Creations until the the invoice is paid in full.
- *The consignee is responsible for unloading and inspection of all deliveries and must note damage on the freight bill. Furniture will not be replaced if the damage is not noted on the freight bill.
- *Interest 1.5% per month on all invoices over 30 days.
- *Shipping choices F.O.B origin or F.O.B. destination.
- *Returns require a 50% restocking fee plus the freight costs.

leisurecreations

Ţ	18930	Premium Pedestal Base (With 30" Top Option with hole unless otherwise specified)	30" Table Top w/ Hole: Slat	2.00	\$511.63	\$1,023.26
	3907S	Urban Loft Sling Bar Chair	Finish: NONE FABRIC SLING: NONE	4.00	\$250.14	\$1,000.56
T	18830	Pub Table (With 30" Top Option with hole unless otherwise specified)	Finish: NONE 30" Table Top w/ Hole: Slat	2.00	\$536.50	\$1,073.00
	UMB9	9' Market Umbrella (QS*)	BONNET FABRIC: NONE CANOPY FABRIC: NONE TIE FABRIC: NONE Umbrella Height: STANDARD 9' Umb Frame: Platinum	7.00	\$426.32	\$2,984.24
	14000W-LM	160# Steel Umbrella Base with Wheels and Locking Mechanism	Finish: NONE	7.00	\$369.90	\$2,589.30

Subtotal	\$20,195.08
Tax	\$1,736.76
Order Freight	\$3,030.00
Fuel Surcharge	\$201.95
Order Total	\$25.163.79

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Approved By:			
Annroval Date:			

Terms and Conditions

- *All furniture remains the property of Leisure Creations until the the invoice is paid in full.
- *The consignee is responsible for unloading and inspection of all deliveries and must note damage on the freight bill. Furniture will not be replaced if the damage is not noted on the freight bill.
- *Interest 1.5% per month on all invoices over 30 days.
- *Shipping choices F.O.B origin or F.O.B. destination.
- *Returns require a 50% restocking fee plus the freight costs.

umbrella & cushion solid fabrics:

BAY BROWN

BLACK

COCOA

ZINC

SPECTRUM GRAPHITE

CAST SLATE

ANTIQUE BEIGE

GRANITE

HEATHER BEIGE

SAILCLOTH SEAGULL

NATURAL

Sample Images and the Actual Fabric Color May Slightly Differ in Color or Pattern Size.

oullu la	יניחוומי	Differ in Color or Pattern	Size.		
CAPTAIN'S NAVY	SPECTRUM INDIGO	ECHO MIDNIGHT	CONCORD	SKY BLUE	CAST HORIZON
CLASSIC ROYAL	PACIFIC BLUE	CAPRI	CYAN		
SPECTRUM PEACOCK	AQUAMARINE	DUPIONE PARADISE	ARUBA	GLACIER	SPECTRUM MIST
			(Martin		
HENNA	CRIMSON	LOGO RED	TAMALE	MELON	HOT PINK
POTTERY	TUSCAN	TANGERINE	CAST CORAL	SUNFLOWER	CANARY
	Trace !		3		
RESEDA	PESTO	MACAW	GOLDEN	TAUPE	SPECTRUM MUSHROO

umbrella & cushion pattern & stripe fabrics:

Fabric Cost Differs for Each Option Contact an Account Manager for More Details Sample Images and the Actual Fabric Color May Slightly Differ in Color or Pattern Size.



TOKEN SURFSIDE

SAIL AWAY JAVA

SAIL AWAY SAILOR

SEVILLE SEASIDE

TRUSTED COAST

Frame finishes











HOA Playground Services, LLC 220 E Germann Rd, Ste 108 Gilbert, AZ 85297

Phone # 480-584-4862 info@hoaplayground.com ROC #292933

Estimate

Date	Estimate #
9/9/2024	18492

Name / Address	
Mountain Trails East	
C/O Kinney	
6303 S Rural Rd	
Tempe, AZ 85283	
• 1	

Description	Qty	Rate	Total
Estimate to rototill and powersift the sand at both PGs in Mountain Trails East (Phoenix) CK			
PG1 near 7908 S 24th PL - Approximately 1050 SF Rototill sand area to fluff and redistribute hard and compacted sand. Machine power sift the playground sand at a 4" depth to remove broken glass, plastic, rocks, cigarette butts, feces, organics etc.	1 1	325.00 450.00	325.00 450.00
PG2 near 7911 S 23rd Way Rototill sand area to fluff and redistribute hard and compacted sand. Machine power sift the playground sand at a 4" depth to remove broken glass, plastic, rocks, cigarette butts, feces, organics etc.	1 1	250.00 350.00	250.00 350.00
*Fees subject to change without notice. Quote valid for 30 days from date of document.			
** All landscape sprinklers and/or irrigation will need to be turned off 48 hours prior to start of project and remain off until project is complete.			
**HOA Playground Services always takes extra care in order to complete projects with as little disturbance as possible. HOA Playground and it's employees, techs and/or subcontractors are not responsible for any or all landscape repairs such as, but not limited to lawn, sprinklers, irrigation pipes, curbing, sidewalks and/or asphalt caused by, but not limited to tractors, trucks, and/or 2-ton bobcat needed to complete the scope of work. Driving heavy equipment over weak concrete or wet grass can result in damage even when using tarps, ramps, etc. to minimize this damage.			
HOA Playground Services takes pride in leaving our work sites cleaner than they were when we arrived.			
Thank you for your business.		-	
	Tota	al	\$1,375.00

Approved: Date:	
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